



FINANCE & OPERATIONS BOARD ADVISORY COMMITTEE MEETING MINUTES

Date: June 6, 2024

Time: 7:30 a.m.

Place: Board of Education Room

1. Kyle Hayden, Deputy Superintendent, welcomed committee members and then reviewed the meeting agenda items.
2. Jennifer Spencer, Director of Human Resources for Employee Benefits and representatives from Holmes Murphy presented the 2025 Healthcare Renewal Plan.
3. Sid Cumberland, Risk Manager, presented the Risk Management Plan.
4. Jeremy McFadden, Executive Director of Finance, presented 2023-2024 Budget Republication.
5. Jake Slobodnik, Executive Director of Operations presented the bids and contracts as follows:

DESIGN & CONSTRUCTION CONTRACTS

Playground Installation – from Athco Acquisition Corp. for playground between BVA and Access House (Bond \$199,427.00 Estimated)

Middle School 11 Bid Package #1 (GMP Amendment #2) – from McCown Gordon Construction LLC for MS #11 (Bond \$5,493,545.00 Estimated)

Foundation Stabilization – from Universal Construction Company Inc. for Harmony Middle School (Bond \$438,564.00 Estimated)

BIDS

20014 Copier and Smart Laser Printer Services RFP (25-26 and 26-27) – Year 6 of 6 and Year 7 (extension agreement) from ImageQuest Inc. for all District locations (Capital Outlay \$904,136.16 Annual Estimated)

21-0102 City of Olathe Bid – from K&W Underground for US69 & 167th Relocate (24-120) (Bond \$435,473.50 Estimated)

21021 Third Party Administration Services (Workers Comp) RFP (24-25) – Year 4 of 5 from Risk Strategies Company for Safety & Security (Special Reserve Fund \$54,655.00 Estimated)

22001 Athletic Apparel & Equipment RFP (24-25) – Year 3.5 of 4.5 from BSN Sports/Nike for High Schools (Activity Funds, Gifts & Grants-BVEF, Capital Outlay, General Fund etc. \$750,000.00 Estimated)

23034 Annual Fuel Delivery (24-25) – Year 2 of 5 from World Fuel Services dba Carter Energy for Business Operations & Facilities Department (General Fund)

Tank Fueling Twice Weekly (Gas & Diesel) \$OPIS +.33/Gallon

Tank Twice Monthly (Gas) \$OPIS +.0602/Gallon

Tank Twice Monthly (Diesel) \$OPIS +.0650/Gallon

24011 High School Yearbooks – from Varsity Yearbook/Walworth Publishing Co., Inc for High Schools (Activity Funds \$376,883.00)

24012 Middle School Yearbooks – from Varsity Yearbook/Walworth Publishing Co., Inc for Middle Schools (Activity Funds \$101,653.44)

24029 Digital Camera Equipment – from 3 Vendors: WB Hunt Co. \$14,390.85; B&H Photo \$24,562.79; and GOOGOZ.COM, Inc. \$40,415.22 for BVH, BVN, BVSW & BVW (Capital Outlay \$79,368.86)

25001 Copy Paper (24-25) – from The Paper Corporation (Paper 101) for District Wide (General Fund \$108,276.00 Estimated)

25002 Specialty Paper (24-25) – from 2 Vendors: The Paper Corporation \$37,575.37 and Veritiv \$51,684.48 for District Wide/Logistics Center (General Fund \$89,259.85 Estimated)

STATE & LOCAL CONTRACTS – PURCHASES

Amazon Business – This contract allows for staff to utilize District issued purchasing cards to make purchases on Amazon Business Prime (Capital Outlay, General Fund, Activities Fund, SPED, etc. \$1,500,000.00 Estimated)

American Digital Security LLC - This contract is to install new cameras on the building exterior of 12 schools (24-113). (Bond \$252,471.79 Estimated)

Brady Industries - This contract is for the purchase of annual cleaning chemicals. (Capital Outlay \$40,000.00 Estimated)

CCS Presentation Systems -This contract will upgrade the sound system to include the core controller and speakers at SWIDAC (24-114). (Bond \$171,794.41 Estimated)

CDW-G – This contract is for 13,000 Chromebooks to replace K-5 devices with white glove service and extended warranty support (24-110). (Bond \$7,150,000.00 Estimated)

Dell Computer Corp. – This contract is for 400 staff computer replacement devices (24-108). (Bond \$482,000.00 Estimated)

EarthWalk Communications Inc. – This contract is for the purchase of Chrome Charging Carts related to K-5 classrooms. There will be 505 new EarthWalk carts replacing existing carts for the next generation of USB-C powered connection (24-092). (Bond \$913,335.00 Estimated)

HON Company/Freedom Interiors – This contract is for the purchase of the Intern Offices’ furniture at ten locations. (Capital Outlay \$23,288.13)

McConnell & Associates – This contract is to resurface and restripe the playground at Mission Trail Elementary as well as asphalt patching, crack seal and seal coat at LVE, SPE & SRE. (Bond \$69,554.00 Estimated)

CURRICULUM

Goodheart-Willcox Company, Inc. - This purchase provides printed textbooks for students enrolled in the high school Anatomy and Physiology course for 6 years. The resource purchase also includes digital access to the text and supplemental resources for teachers and students for the length of the adoption. (Learning Resources)

2022/2023
N/A

2023/2024
\$71,537.66 Estimated

Houghton Mifflin Harcourt Publishing Company - This purchase is the annual renewal for the digital platform for teachers and students to READ 180, the primary resource for the Reading Strategies course at all middle and high schools. Also included in this purchase are the consumable textbooks for students enrolled in the course and professional learning which is an important component as there are new teachers of this course annually. (Learning Resources)

2022/2023
\$28,280.40

2023/2024
\$30,842.00 Estimated

Seesaw Learning Inc. – This purchase is for virtual curriculum to use with elementary students to support a resource that has been used with their free version. It provides additional digitally enhanced learning activities for students. This is year 1 of a 3-year agreement (24-116). (Capital Outlay)

2023/2024
\$52,552.50

2024/2025
\$68,101.77 Estimated

Vista Higher Learning Inc. - This purchase provides resources for students served through ESOL. There are resources for teachers at the 2 new ESOL centers at HES and WSE. Also included in the purchase are consumable textbooks for students supported in ESOL centers at all levels, ES, MS and HS. (Learning Resources)

2022/2023
N/A

2023/2024
\$27,670.70 Estimated

CONTRACTS

Accruent LLC – This contract is for EMS enterprise and District maintenance and EMS room sign term licenses to support the Facility Rental scheduling software. (General Fund)

<u>2023/2024</u>	<u>2024/2025</u>
\$18,803.75	\$22,164.32

AMBA Administrators – This contract is for nursing profession liability coverage for 24-25 school year. (Special Liability)

<u>2023/2024</u>	<u>2024/2025</u>
\$13,968.00	\$16,287.00

Amergis Healthcare Staffing Inc – This contract will provide extra Nursing support for BVSD for the 2024-25 school Year. This is funded with KDHE COVID Medical Contracted Services. (Gifts & Grants - KDHE)

<u>2023/2024</u>	<u>2024/2025</u>
\$235,000.00 Estimated	\$245,000.00 Estimated

Amergis Healthcare Staffing Inc – This contract allows for up to 25 PARAs to be hired from Amergis to fill in where the District has been unable to hire its own para professionals. (SPED)

<u>2023/2024</u>	<u>2024/2025</u>
\$440,000.00 Estimated	\$450,000.00 Estimated

AT&T Corp - This contract approves an Internet Service contract with AT&T providing two internet circuits to Blue Valley: (1) one 10Gbps services at SSC for a cost of \$4,190.90 per month (\$50,290.80 per year) and (2) one 2 Gbps services at BVNW for a cost of \$5,190.95 per month (\$62,291.40 per year). This will provide a total of 11 Gbps of Internet connectivity for all Staff and Students on the District network. (E-Rate bid) (24-082) (General Fund)

<u>2023/2024</u>	<u>2024/2025</u>
\$112,582.20	\$112,582.20 Estimated

AT&T Corp - This contract approves AT&T for voice trunking services. These services include two SIP trunks delivered at SSC building and BVNW. (E-Rate bid) (24-080) (General Fund)

<u>2023/2024</u>	<u>2024/2025</u>
\$21,600.00	\$21,600.00 Estimated

AT&T Corp – This contract is for AT&T DDoS Mitigation 10 Gbps (Covers All Customer AT&T Internet Circuits). AT&T Distributed Denial of Service (DDoS) Defense is designed to detect and mitigate distributed denial of service attacks on BV's network. DDoS Defense helps identify and block malicious packets to help prevent possible negative effects in the flow of traffic. (24-081) (General Fund)

2023/2024
\$34,272.00

2024/2025
\$34,272.00 Estimated

Behavioral Health Allies LLC – This contract provides for a student to attend a private school at Behavioral Health Allies Academy based on an IEP team decision. (AM) (SPED)

2023/2024
N/A

2024/2025
\$90,000.00 Estimated

Behavioral Health Allies LLC – This contract provides for a student to attend a private school at Behavioral Health Allies Academy based on an IEP team decision. (AT) (SPED)

2023/2024
N/A

2024/2025
\$90,000.00 Estimated

Behavioral Health Allies LLC – This contract provides for a student to attend a private school at Behavioral Health Allies Academy based on an IEP team decision. (BH) (SPED)

2023/2024
N/A

2024/2025
\$90,000.00 Estimated

Behavioral Health Allies LLC – This contract provides for a student to attend a private school at Behavioral Health Allies Academy based on an IEP team decision. (ES) (SPED)

2023/2024
N/A

2024/2025
\$90,000.00 Estimated

Behavioral Health Allies LLC – This contract provides for a student to attend a private school at Behavioral Health Allies Academy based on an IEP team decision. (LS) (SPED)

2023/2024
N/A

2024/2025
\$90,000.00 Estimated

Behavioral Health Allies LLC – This contract provides for students to be transported to Behavioral Health Allies Academy from their home by Behavioral Health Allies. (LS, ES, and AT) (SPED)

2023/2024
N/A

2024/2025
\$116,000.00 Estimated

Behavioral Health Allies LLC – This contract provides for a student to be transported to Lakemary Center from the student’s home by Behavioral Health Allies. (JR) (SPED)

2023/2024
N/A

2024/2025
\$135,000.00 Estimated

Burdiss Letter Shop Services Inc. – This contract is for processing and mailing/postal distribution of *Blue Valley Today* Magazine.

2023/2024
\$59,118.00

2024/2025
\$60,000.00 Estimated

CDW-Government Inc. - This contract is for BVSD's Cisco phone system and licenses for 2554 units. Current contract expires 6/11/2024. This is a 3-year agreement and \$167,951.04 will be paid annually (24-117). (Bond)

2022/2023
N/A

2023/2024 – 2026/2027
\$503,853.00 Estimated

CherryRoad Publishing Services (formerly NPG Newspapers) – This contract is for the design, layout and printing services of four issues of *Blue Valley Today* Magazine for the 24/25. CherryRoad is allowed to sell advertising into the publications to area merchants making CherryRoad responsible for the printing cost for each magazine.

2023/2024
\$0.00

2024/2025
\$0.00

Chestnut Education & Disability Services – This is for contract services to provide one-on-one support necessary for a specific student to be at school for FAPE. (EW) (SPED)

2022/2023
N/A

2023/2024
\$28,500.00 Estimated

EMS LINQ – This is year 4 of the 4-year annual subscription/maintenance agreement with EMS Linq for the District Point of Sales and Food Service meal payment software. EMS Linq is a cloud-based solution and payments are managed in a secure environment outside the District. Cost includes annual subscription fees for payment processing and point of service terminals. (Food & Nutrition)

2023/2024
\$30,900.00

2024/2025
\$30,900.00

Frontline Technologies Group LLC – This contract provides four renewals in our Frontline Technologies Group 24-25 license subscriptions: Recruiting & Hiring Solutions; Employee Evaluation Management; Professional Learning Management; and Absence & Substitute Management. This is year 3 of the 3-year agreement. (Capital Outlay)

2023/2024
\$103,407.80

2024/2025
\$108,578.16

Fulcrum Management Solutions Inc. – This contract is a subscription to Thought Exchange, a powerful, cloud-based platform designed to facilitate inclusive and transparent community engagement within educational settings. It enables school districts to efficiently gather diverse perspectives by allowing participants to anonymously share their thoughts and rate the ideas of others. The system also runs standard surveys. The platform helps identify common priorities and uncover valuable insights from a broad spectrum of constituents, including students, parents, teachers, and community members. The use of the platform ensures that decision-making is informed by comprehensive, real-time feedback. This is a 3-year contract (6/1/2024 - 5/31/2027). (24-115) (Bond)

2022/2023
N/A

2023/2024
\$165,235.00 (3 Years)

Johnson County Community College - This is an extension of the MOU for our Career Ready Partnership with Johnson County Community College. This partnership allows high school juniors and seniors to attend courses at JCCC. (Career & Technical Education)

2023/2024
\$218,385.73

2024/2025
\$475,000.00 Estimated

Kansas State University - Kansas State would like to send their Master of Science in Athletic Training students to shadow our District trainers for their clinical experience. This current 2-year agreement ends 6/30/2024. We are extending it for an additional 2 years. (N/A)

2022/2023 - 2023/2024
\$0.00

2024/2025 – 2025/2026
\$0.00

KONE Inc – This agreement is for the District’s yearly elevator inspections and 24/7 wireless phone monitoring.

2023/2024
\$46,375.00

2024/2025
\$47,989.00 Estimated

KSHSAA – This contract is for Kansas High School Athletic Association Catastrophic Insurance coverage. (General Fund)

2023/2024
\$39,091.00

2024/2025
\$40,789.00

n2y, LLC – This contract is for a 3-year SPED technology subscription renewal with n2y, LLC. This includes News2you, SymbolStix, and Unique Learning System for grades 6-12. (SPED)

<u>2023/2024</u>	<u>2024/2025</u>
\$141,905.40 (5 Years)	\$159,101.40 (3 Years)

Powerschool Group LLC - This is for the annual contract with PowerSchool. The yearly maintenance includes software updates, License, new features and help desk support for Blue Valley financial and human resources software (BVApps) and EMS. (24-100) (Capital Outlay)

<u>2023/2024</u>	<u>2024/2025</u>
\$147,587.42	\$213,568.26 Estimated

Public Consulting Group Inc. – This licensed agreement will provide services for the Unified School District #229 for billing Medicaid reimbursable services, provided for eligible students. (SPED)

<u>2023/2024</u>	<u>2024/2025</u>
\$18,00.00 Estimated	\$20,000.00 Estimated

Risk Strategies Company – This is for policy renewal of Drone insurance for 24-25 school year. (Special Liability)

<u>2023/2024</u>	<u>2024/2025</u>
\$1,110.00	\$1,218.00

Risk Strategies Company – This is for policy renewal of Auto Liability insurance for 24-25 school year through Safety National. (Special Liability)

<u>2023/2024</u>	<u>2024/2025</u>
\$100,014.00	\$108,607.00

Risk Strategies Company – This is for policy renewal of Auto Physical Damage insurance through Safety National. (Special Liability)

<u>2023/2024</u>	<u>2024/2025</u>
\$27,458.00	\$29,817.00 Estimated

Risk Strategies Company – This is for policy renewal of Automobile Special Education insurance through Safety National. (SPED)

<u>2023/2024</u>	<u>2024/2025</u>
\$5,225.00	\$5,627.00

Risk Strategies Company – This is for policy renewal of Crime Insurance coverage for 24-25 through Travelers Insurance. (General Fund)

<u>2023/2024</u>	<u>2024/2025</u>
\$6,587.00	\$6,587.00

Risk Strategies Company – This is for policy renewal of Cyber insurance coverage for 24-25 through Genesis Insurance. (Special Liability)

<u>2023/2024</u>	<u>2024/2025</u>
\$48,078.00	\$80,711.00

Risk Strategies Company – This is for policy renewal of Educators Legal E & O insurance coverage for 24-25 through Safety National. (Special Liability)

<u>2023/2024</u>	<u>2024/2025</u>
\$185,756.00	\$198,192.00

Risk Strategies Company – This is for policy renewal of Excess Workers Compensation insurance coverage for 24-25. (Special Reserve Fund)

<u>2023/2024</u>	<u>2024/2025</u>
\$117,481.00	\$132,756.00

Risk Strategies Company – This is for policy renewal of General Liability insurance coverage for 24-25 through Safety National. (Special Liability)

<u>2023/2024</u>	<u>2024/2025</u>
\$87,574.00	\$92,241.00

Risk Strategies Company – This is for policy renewal of Lawyers insurance coverages for 24-25. (Special Liability)

<u>2023/2024</u>	<u>2024/2025</u>
\$2,325.00	\$2,325.00

Risk Strategies Company – This is for policy renewal of Property insurance for 24-25 through Travelers Insurance. (General Fund)

<u>2023/2024</u>	<u>2024/2025</u>
\$1,366,058.00	\$1,564,123.00

Risk Strategies Company – This is for policy renewal of Umbrella Liability insurance coverage for 24-25 through Genesis Insurance. (Special Liability)

<u>2023/2024</u>	<u>2024/2025</u>
\$285,487.00	\$300,762.00

Securly Inc – This contract is for the Internet filter needed to control Internet sites accessed by Students as required by CIPA (Children's Internet Protection Act). Compliance with CIPA is necessary to receive Federal eRate funds. Year 3 of 3 (24-118) (Capital Outlay)

2023/2024
\$152,583.33

2024/2025
\$152,583.33

Summit Behavioral Services LLC - This contract is for BCBA’s and implementers that will provide instructional and support coverage at various schools as needed. (SPED)

2023/2024
\$280,000.00 Estimated

2024/2025
\$300,000.00 Estimated

Summit Behavioral Services LLC – This contract provides for a student to receive services from Summit Achievement Center until or if they are able to return to a Blue Valley classroom. This is an IEP team decision. Summit Achievement Center will implement programming for the student. (GH) (SPED)

2023/2024
\$94,000.00 Estimated

2024/2025
\$105,000.00 Estimated

Summit Behavioral Services LLC - This contract provides for a student to receive services from Summit Achievement Center until or if they are able to return to a Blue Valley classroom. This is an IEP team decision. Summit Achievement Center will implement programming for the student. (KK) (SPED)

2023/2024
\$105,000.00 Estimated

2024/2025
\$105,000.00 Estimated

Summit Behavioral Services LLC - This contract provides for a student to receive services from Summit Achievement Center until or if they are able to return to a Blue Valley classroom. This is an IEP team decision. Summit Achievement Center will implement programming for the student. (NN) (SPED)

2023/2024
\$105,000.00 Estimated

2024/2025
\$105,000.00 Estimated

Summit Behavioral Services LLC - This contract provides for a student to receive services from Summit Achievement Center until or if they are able to return to a Blue Valley classroom. This is an IEP team decision. Summit Achievement Center will implement programming for the student. (TS) (SPED)

2023/2024
\$105,000.00 Estimated

2024/2025
\$27,000.00 Estimated

Synetic Technologies - This contract is for Apple computer device repair services as 2-year pricing extension of RFP 21003. Synetic Technologies will be repairing Apple equipment. Year 2 of 2 (24-119) (Capital Outlay)

<u>2023/2024</u>	<u>2024/2025</u>
\$388,498.00 Estimated	\$400,000.00 Estimated

TWA/Digital Video Midwest – This is contract renewal for repair accounts on camera equipment for broadcast journalism, print journalism and graphic design cameras/programs. (Capital Outlay)

<u>2023/2024</u>	<u>2024/2025</u>
\$30,000.00 Estimated	\$45,000.00 Estimated

Validity Screening Solutions – This contract provides background screening services for the District for the 24-25 fiscal year. (Capital Outlay)

<u>2023/2024</u>	<u>2024/2025</u>
\$38,005.00 Estimated	\$35,000.00 Estimated

Waste Management of Kansas Inc - This contract is for bulk trash and recycling services for the 24-25 fiscal year. A request for proposal will be completed this fall to seek competitive pricing. (General Fund)

<u>2023/2024</u>	<u>2024/2025</u>
\$207,500.00 Estimated	\$300,000.00 Estimated

YouScience LLC – This is for renewal of a licensing contract with YouScience LLC for the 24-25 academic year. This license will allow for our CTE staff to administer pre and post assessment on content and skills aligned with KSDE course competencies. Additionally, through YouScience students can take certification exams which will allow them to be certified in different areas. In doing so, we can further our work in helping our students earn Market Value Assets to benefit them as they seek employment and educational opportunities during and after their time in Blue Valley. (Gifts & Grants-Kauffman)

<u>2023/2024</u>	<u>2024/2025</u>
\$25,186.87	\$26,813.75

The next Finance & Operations Advisory Committee meeting will be on July 11, 2024 at 7:30 a.m. in the Board of Education Room, District Office.